

**(Vocabulary Review)****Part 6****PRACTICE TEST (2)**

Questions 141 – 143 refer to the following article.

**New Talent at the IOD**

The Institute of Directors (IOD) is promoting the talents of some of its newest members at this month's meeting. Recently, management styles have been.....(141)..... by a few ideas which are now old and in need of revision .....(142)....., a new group of managers, all members of the IOD, are eager to introduce new methods for managers. ....(143)..... . A special guest lecture will be given by Professor Gary Oldroyd on spreadsheet techniques and color graphs.

141.

- (A) attracted
- (B) invited
- (C) dominated
- (D) allowed

142.

- (A) Consequently
- (B) Furthermore
- (C) Therefore
- (D) However

143.

- (A) This month's meeting will be an opportunity for these new IOD members to exhibit their talents.
- (B) One of the agenda of this meeting is the replacement of all old managers.
- (C) Unfortunately, the company has decreased its sales due to old management styles.
- (D) The meeting was attended by many employees interested in learning about management styles.

Questions 144 – 146 refer to the following e-mail.

To: [all-sales@opolentisimatrading.org](mailto:all-sales@opolentisimatrading.org)  
From: [angel.wela@opolentisimatrading.org](mailto:angel.wela@opolentisimatrading.org)  
Subject: Salesman of the Quarter

Dear all,

We are approaching the end of another successful quarter and so are looking to award a prize of \$250 to the top salesman of the quarter again. As before, each employee can cast one vote for the salesman who they think has done the best job this quarter,.....(144).....employees cannot vote for themselves!

When casting their vote, employees are asked to consider an individual's contribution to the team, their commitment to the company, and.....(145).....of a good sales record this quarter.

..... (146) .....

144.

- (A) until
- (B) although
- (C) instead
- (D) also

145.

- (A) evidence
- (B) evidently
- (C) evidential
- (D) evident

146.

- (A) The voting period for the top salesman of the year will begin next week.
- (B) All votes will be counted and the assessment committee, which consists of all department heads and senior supervisors, will evaluate the top 3.
- (C) All employees are encouraged to vote for themselves to increase their chances of being part of the top 3.
- (D) Due to their diligence and huge contribution to the company, the President awarded the top 3 \$250.

**Questions 147– 150 refer to the following letter.**

November 12  
Patrick Stanley  
4 Orchard Drive,  
Dublin 2, Ireland

Dear Mr. Melvin:

We are writing to inform you that your subscription to Business Daily is due for renewal next month on December 15. You can renew at any time, but if you .....(147)..... before the end of this month you will receive a free calendar for next year. ....(148)..... .

You do not need to include your .....(149)..... at this time as we will send you an invoice and you can make your payment then. So, send the order card today – you will not miss a .....(150)..... copy of Business News and will also receive our free calendar!

Sincerely,

Jane Smith  
Membership Manager

147.

- (A) renewing
- (B) renew
- (C) had renewed
- (D) will be renewed

148.

- (A) Thank you for returning it.
- (B) Your presentation is scheduled for next month.
- (C) We could send you one.
- (D) To renew your subscription, simply complete the order card enclosed and return it to our address.

149.

- (A) résumé
- (B) bill
- (C) check
- (D) rent

150.

- (A) single
- (B) treatable
- (C) recognized
- (D) lonely

## Part 4

### 1. Part 4: Short Talks with and without a visual image

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

### 2. Part 4 Format

In Part 4, there are ten talks. Before each of the talks, there is an introductory statement. It will tell you what kind of talk you are going to hear (e.g. Questions 71 through 73 refer to the following telephone message). So listen carefully. Then you will hear the talk, followed by the three questions without the answer choices, with eight-second pauses between each question. You do not have to wait to hear the questions to answer them. Begin answering as soon as the talk is over and use the spare time to preview the next three questions in your test book.

### 3. Part 4 Strategies

A. Now that you know the directions for Part 4, you will not need to spend time listening to it when taking the test. Instead, use this time to read and understand the first three questions in the test book.

You may not have enough time to look at the four answer choices, but it does not matter. By just reading the questions (and sometimes visual images, if any), you will:

- get a general idea of the topic and context of the talk.
- identify the type of information you need to listen for.

B. As you listen to the conversation, ask yourself the following questions.

- Who is the speaker?
- What is the purpose of the talk?

C. Between each question, there is an eight-second pause, i.e. a total of twenty-four seconds per talk. If you read the questions before in advance, you should be able to answer them immediately, mark your responses on the answer sheet and start focusing your attention on the next three questions.

D. The talks are a little longer than the short conversations (Part 3) and you have to process a large number of facts in a short period of time. Therefore, a lot more concentration is required.

#### 4. Part 4 Example

##### In-flight Meals

8:00 A.M. Breakfast  
1:00 P.M. Lunch  
4:00 P.M. Afternoon Tea  
6:00 P.M. Dinner

1. Who most likely is the speaker?  
(A) A London tour guide  
(B) The captain of Flight 007  
(C) An airline officer  
(D) The captain of the ocean liner
2. What is the weather like in London now?  
(A) Windy  
(B) Cloudy  
(C) Stormy  
(D) Fine
3. What will probably be served after the announcement?  
(A) Breakfast  
(B) Lunch  
(C) Afternoon tea  
(D) Dinner

#### 5. DICTATION

1. The shop ..... a wide range of electrical appliances.
2. The ..... has already been filled.
3. The hotels are listed in ..... order of price.
4. The Central Bank decided to ..... interest rates.
5. Please remain ..... during takeoff.

#### 6. HOMEWORK (Vocab)

1. These safety rules were created in response to last month's unfortunate occurrence.
2. Please note that parking spaces are reserved for authorized personnel.
3. If you would like to renew your membership, please visit the front desk.
4. Bennett Inc. recorded unprecedented revenues in the last quarter.
5. Our overseas branches remit a small proportion of their profits to the parent company.