# MAKING CONTACT



I'd like to speak to (Mr. Smith) please.

## You can also say...

- 1. Could I speak to...
- 2. I'm trying to contact...



#### **Conversation:**

- A: QQ English. Good morning.
- B: I would like to speak to Mr. Smith please.
- A: I'm sorry he's in a meeting at the moment. Could you please call back?
- B: Ok, I'll do that. By the way, what time will the meeting end?
- A: Around 6 p.m.

- 1. How often do you make phone calls in English?
- 2. When was the last time you spoke to a manager over the phone?
- 3. How do you feel talking to a manager over the phone?



# **GIVING MORE INFORMATION**

# I'm calling from (Tokyo).

## You can also say...

- 1. I'm calling on behalf of...
- 2. I am phoning to...



#### **Conversation:**

- A: Where are you calling from?
- B: I'm calling from Tokyo.
- A: What can I do for you?
- B: I would like to speak to your manager regarding our appointment tomorrow.
- A: Okay. Please wait.

- 1. Have you received an international call?
- 2. How do you feel every time you receive a call from a valued office or client?
- 3. Have you tried receiving a call from a legal department?



# **GIVING YOUR NAME**

# CHAPTER 1

# This is Mr. Smith from XBY company.

## You can also say...

- 1. Dr. Will speaking.
- 2. Yes. This is <u>he.</u>



#### **Conversation:**

- A: Good morning. Could I speak to Mr. Smith please?
- B: Yes. This is Mr. Smith from XBY company.
- A: I am calling to inform you that Mr. Taylor of A1 marketing would like to talk to you tomorrow at 9 in the morning.
- B: Okay.
- A: Please be there on time.
- B: I will. Thank you.

- 1. Have you ever given your full name to a stranger over the phone?
- 2. Have you ever given another name at some point in your life?
- 3. How do you feel answering a call when you are busy?

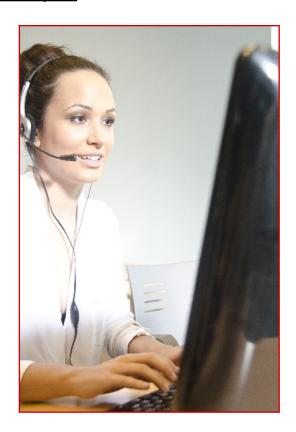


# **ASKING FOR INFORMATION**

## What did you say your name was?

#### You can also say...

- 1. Can I have the correct spelling of...
- 2. Could you please spell...



#### **Conversation:**

- A: I would like to speak to Mr. Suzuki.
- B: May I know who's on the line please?
- A: Mr. Winger.
- B: What did you say your name was?
- A: It's W-I-N-G-E-R.
- B: Ok. Hold on.

- 1. Are you a good listener? Why or why not?
- 2. Are you good at giving information over the phone?
- 3. Can you easily grasp information over the phone?



# ASKING THE CALLER TO WAIT

# Could you hold on for a minute?

## You can also say...

- 1. One moment please.
- 2. Please hold the line.



#### **Conversation:**

- A: Good afternoon. May I speak to Mrs. Taylor?
- B: May I know who's on the line please?
- A: This is Mrs. Andrada from the Bank of Commerce.
- B: Ok. Could you hold on for a minute?
- A: Sure. Thank you.

- 1. Is it polite to let someone wait for you over the phone?
- 2. How long are you prepared to wait on the line for someone to answer your call?
- 3. How many times or hours have you waited for someone over the phone? Can you tell me an instance when you had to wait for someone for a long time?

# CONNECTING



# I'll put you through (to Mr. Smith).

## You can also say...

- 1. I'll connect you...
- 2. I'm connecting you now...



#### **Conversation:**

- A: Hello, good afternoon. May I speak to Mr. Smith please?
- B: Is he expecting your call ma'am?
- A: Yes, he is. We were supposed to have a meeting but I wasn't able to come.
- B: I'll put you through (to Mr. Smith).
- A: Thank you.

- 1. How do you feel about being put on hold for too long? Does it irritate you?
- 2. What's the most irritating situation have you encountered while making a call?
- 3. In your own experience have you tried being put on hold for a long time? Can you tell me that situation?



I'm afraid Ms. Wilson is in a meeting at the moment.

## You can also say...

- 1. Actually, Ms. Wilson is off work today because she's on vacation.
- 2. She isn't in at the moment. It's her meal break.



#### **Conversation:**

- A: Good morning. I would like to speak to Ms. Wilson.
- B: I'm sorry but she is currently unavailable.
- A: I see.
- B: Can you try to call back later?
- A: Ok. I will call back later. Thank you.
- B: You're welcome.

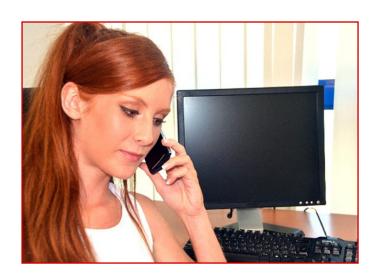
- 1. Have you ever made excuses?
- 2. How do you deal with a situation where you don't want to talk to the person calling you?
- 3. Have you tried informing someone on the other end of the line that the person he's trying to reach is not available? What did you say?

#### GIVING NEGATIVE INFORMATION - WRONG NUMBER

## I'm afraid we don't have a Mr. Swift here.

## You can also say...

- 1. <u>I'm sorry</u>...
- 2. I apologize for the inconvenience,...



#### **Conversation:**

- A: Could I speak to Mr. Swift please?
- B: Who is that again?
- A: Mr. Swift.
- B: I'm afraid we don't have a Mr. Swift here.
- A: Oh! I'm sorry.
- B: You must have dialed the wrong number.

- 1. Have you experienced dialing a wrong number?
- 2. How did the person react? Or what did the person say?
- 3. How did you feel when someone called and it was a wrong number?



# **TELEPHONE PROBLEMS**

I'm sorry but I'm having a hard time hearing you.

## You can also say...

- 1. The line is very bad...
- 2. Could you repeat...



## **Conversation:**

- A: Hello. Can you hear me?
- B: No, I'm afraid I can't hear you.
- A: The line is breaking up. Could you make your voice louder please?
- B: Sorry, I still can't hear you.
- A: Would you mind if I call back in five minutes?
- B: No, that would be better. Thanks.

- 1. What are the common problems you encounter when making a business call?
- 2. How often do you make a business call?
- 3. What was the worst business call problem you encountered?

# CHAPTER 1

# **LEAVING A MESSAGE**

#### **Can I just leave a message?**

## You can also say...

- 1. Could you ask...
- 2. Could you tell...



#### **Conversation:**

- A: Hello, good afternoon. May I speak to Ms. Fonda please?
- B: I'm sorry but she's not here. She's in a meeting at the moment.
- A: Can I just leave a message?
- B: Yeah sure. Hold on I'll get my notepad.
- A: Please tell her that Mr. Fajardo will meet her tomorrow at Cafe George.
- B: Would that be all?
- A: Oh! I almost forgot the time will be 8:00 in the morning. Thank you.

- 1. What are the common messages you receive from work?
- 2. If you could leave a message to someone right now, who would it be and what would the message be?
- 3. If you had 5 hours left, what message would you want to tell your family and friends?

