



NEW BUSINESS ENGLISH 4

Unit 3 Lesson 7
Brainstorming (2):
Agreeing & Disagreeing



Review

You are assigned to organize a meeting to discuss ideas on how to bring more customers into your company.

Requirements:

- *Ask for suggestions from the team.*
- *Give your own suggestions.*



LEARNING GOALS

- ◆ Expressing Agreement
- ◆ Expressing Disagreement



Situational Dialogue

► Ms. Chen disagrees with Kenzo's suggestion.

Jia Chen

Selena Leroy

Jordan Brett

Kenzo Hara





I'm afraid I disagree with you, Kenzo. I checked with the HR Department earlier. HR said we cannot hire anyone right now.

Let's try to figure it out then.





What about if we just
work overtime?

Well, I have to go
along with you on this.



Key Vocabulary

Learn the new words and answer the questions.



figure out

(ph.v.) to understand something or find the solution

e.g. I tried to **figure out** how to solve a Rubik's Cube.



overtime

(n.) time worked beyond one's scheduled working hours

e.g. I need to work **overtime** to finish my assigned task.



go along with

(v.) If you go along with a person or an idea, you agree with them.

e.g. All the members **go along with** my idea.

Dialogue Review

Have a role play and answer the questions.



Ms. Chen disagrees with Kenzo's suggestion.

Ms. Chen: I'm afraid I disagree with you, Kenzo.
I checked with the HR Department earlier.
HR said we cannot hire anyone right now.

Kenzo: Let's try to **figure it out** then.

Jordan: What about if we just work **overtime**?

Ms. Chen: Well, I have to **go along with** you on this.

Learning Goals

Let's check the learning goals!



Ms. Chen disagrees with Kenzo's suggestion.

Ms. Chen:

I'm afraid I disagree with you, Kenzo.



1. Expressing Disagreement

I checked with the HR Department earlier.
HR said we cannot hire anyone right now.

Kenzo: Let's try to **figure it out** then.

Jordan: What about if we just work **overtime**?



2. Expressing Agreement

Ms. Chen:

Well, I have to go along with you on this.

Learn the key expressions and sentence structures.

∴ Expressing Agreement

Example sentences:

- I have to go along with you on this.
- I couldn't agree with you more.
- You're absolutely right.
- That's for sure.

You can also say:

- I have come to the same conclusion.
- I see what you mean and I agree with you.

How do you express agreement?

Learn the key expressions and sentence structures.

∴ Expressing Disagreement

Example sentences:

- I'm afraid I disagree.
- I don't think so.
- I'd say the opposite.
- That's not always true.

You can also say:

- I'm sorry but I don't agree.
- To be honest, I don't agree with that.

How do you express disagreement?

Semi-open Dialogue

Please read the situation below and have a role play with your teacher.

Scenario: Your company is struggling financially, and the HR manager suggests laying off some employees to solve the problem. Do you agree or disagree with that suggestion? Explain further.



∴ You can refer to the following key expressions:

- You're absolutely right.
- I have to go along with you on this.
- I'm afraid I disagree.
- I don't think so.

Coffee Break

Learn to use the PREP Model for handling disagreement respectfully.

⌘ How to Effectively Handle Disagreement

P -ause

It helps to breathe when you pause especially if you feel strongly about something.

R -espect

Show respect towards someone's idea by saying "**I hear you...** many people say that, and **I respect that.**"

E -xpress

Avoid using "**but**" when expressing a disagreement, you can respond this way "**I believe that... instead.**"

P -ause

Then pause again and let the other person respond if they want to.



1. Why do you think it's important to handle disagreement politely/respectfully?
2. How do you handle someone who disrespectfully disagrees with your ideas?

Overview

Key words and expressions:

figure out/ overtime/ go along with

*You're absolutely right.
I have to go along with you on this.*

*I'm afraid I disagree.
I don't think so.*

