



Unit 4 Lesson 3 – I heard him talking to a customer a while ago.



Put the correct gerund or infinitive form of the verb.

1. I haven't considered _____ (live) in Europe.
2. I refused _____ (accept) the company's offer.
3. He offered _____ (help) us in transferring our things.
4. They enjoyed _____ (travel) to Machu Picchu.
5. My parents decided _____ (migrate) to Canada.
6. The burglar denied _____ (steal) things from the couple.

Introduce today's sentences.

Grammar Focus

- Verb Patterns (2):
 - Perceptive Verbs
 - Causative Verbs



Key Expressions

- I heard him talking to a customer a while ago.
- His profound knowledge about the products persuades customers to purchase products instantly.

Listen to the teacher and repeat.



glimpse



acquainted



profound



instantly



capacity



rare



Mr. Tanaka and Miku talk about how skillful Bo is at persuading customers to purchase products.

Mr. Tanaka: Miku, have you seen Bo? I haven't had even a glimpse of him yet. I have something to discuss with him.

Miku: I heard him talking to a customer a while ago. It's amazing how he can easily get a customer to buy anything.

Mr. Tanaka: During his training, I always encouraged him to ask questions about everything he wasn't acquainted with yet.

Miku: His profound knowledge about the products persuades customers to purchase our products instantly.

Mr. Tanaka: His communication skills and learning capacity are indeed rare. Anyway, if you happen to see him, please tell him to come and see me in my office.

Miku: No problem, Mr. Tanaka. I'll tell him when I see him.



Learn about the perceptive verbs.

Perceptive Verbs + ing

used if we heard or saw only a part of an action, not a complete one


Perceptive Verbs + bare infinitive

used if we heard or saw the whole action from beginning to end

hear feel look seem smell sound see taste watch listen to

Difference

- I **heard** him **talking** to a customer a while ago. (They were still talking when I left.)
- She **watched** her sister **dancing** at the stage. (She left in the middle of the performance.)
- I **saw** the customer **pay** at the cashier counter. (I saw the customer pay until she left the store.)
- She **watched** her sister **dance** at the stage. (She finished the entire performance.)




Explain the difference in meaning.

Perceptive Verb + ing

1. I saw her **running** in the park.
2. They watched the children **playing** on the field.
3. I saw Dean **waiting** for his wife in the car.

Perceptive Verb + bare infinitive

- I saw her **run** in the park.
- They watched the children **play** on the field.
- I saw Dean **wait** for his wife in the car.

 Learn about the causative verbs.



Causative Verbs

Causative verbs indicate why or how something occurs or doesn't occur.

- My parents don't **permit** me **to go** out at night.
- His profound knowledge about the products **persuades** customers **to purchase** products instantly.
- I always **let** him **ask** questions about the things he isn't acquainted with yet.
- The typhoon **forced** the people **to move** to a safer place.

Causative Verbs

let **allow** **permit** **get** **help**
make **force** **require** **have**

let + sb./sth. + verb

allow / permit + sb./sth. + **to** + verb

make + sb. + verb

force / require + **to** + verb

have + sb. + verb

have + sth. + past participle

get + sb. + **to** + verb

help + sb. + (**to**) verb



Situation: Some company policies are to be changed. As the leader, you are collecting your team members' suggestions about the matter. Use the grammar you learned today.

(Perceptive Verbs + verb-ing vs. to infinitive; Causative Verbs)



Read what we learned today.



- **Word Focus**

● glimpse	acquainted	profound
● instantly	capacity	rare

- **Grammar Focus**

- ■ Verb Patterns (2):
 - Perceptive Verbs
 - Causative Verbs