

Giving Updates



I. WARM-UP

Vocabulary

Guess the meanings of the underlined words.

- a person or company that does work for other people
 - a part that is separated or divided from something such as a building
 - someone or something with an extraordinary quality
 - pieces of information
 - a thing that provides comfort, convenience and pleasure
 - an enclosed area of land used for a particular purpose
 - something which can be done
1. The President is very perfectionist. He always asks for the details of a project.
 2. The left section of the entrance hall is closed for renovation.
 3. We have decided to get the best contractor to build the new office.
 4. The new offices have exceptional designs. They must be very expensive.
 5. The compound is huge enough to hold a company party.
 6. The committee will study the feasibility of putting up a service center for clients.
 7. The guests were impressed by the new amenity which

II. DIALOGUE BOX

- | | | |
|-----------------------|---|--|
| President | : | We have talked about putting more details on the sports section. So, what have you done so far? |
| Project leader | : | As requested, we've included a kite-flying section. I'd say our contractors did an exceptional work on this. |
| President | : | Have you thought of the safety of this area? |
| Project leader | : | Yes, sir. I've researched about the sport and I found out it's quite safe to do it in this compound. |
| President | : | Excellent. Anything else? |
| Project leader | : | Well, we've done a feasibility plan for this new amenity but we are still finalizing the results and the possible recommendations. I'll inform you when everything is ready. |
| President | : | Okay. That's wonderful. |

Comprehension Check

1. What project is the company developing?
2. What have the Project leader done for the project?
3. Do you think the new facility will be successful? Why or why not?

Giving Updates

III. LANGUAGE BOX

Present perfect tense

is used to describe actions which started at sometime in the past and continues to the present time. The tense is formed using have/has + past participle (have/has done).

- I have done the report for the accounting office.

Present continuous tense

is used to describe actions happening right now or in progress. The tense is formed using the verb Be (am/is/are) + -ING form of the verb (e.g. am doing).

- I am finalizing the minutes of the meeting.

!Look for the present perfect and present continuous tenses in the Dialogue Box!

IV. SAY IT! What would you say if?

You need to report the developments of a project to the Office of the president. Which part of the project have you done? Which part have you not done? Which areas are you working on?



Making Business Reports



I. WARM-UP

Vocabulary

Guess the meaning of the underlined words.

- a legal agreement between two companies
- small quantities of products that show you what they are like
- a statement describing in detail a situation
- a person that supplies goods to shops or other businesses
- thing that has pleasant smell
- transported a cargo as a business
- a person whose business is buying large quantities of goods and selling them in smaller amounts

1. A report on the annual production is posted on the bulletin.
2. The contract on the house rent will end next month. I better start looking for a new one.
3. Mr. Smith can be trusted about cars. He has been a car distributor for five years.
4. The company is giving away 2000 samples of the product to test their marketability.
5. They are known for making flower-scented bath soaps with mild smell.
6. The courier company has shipped hundreds of mails all over the world.
7. She wanted to be a wholesaler so she could get goods in large quantities but lower prices.

II. DIALOGUE BOX

Mr. David, the Marketing Manager, made his monthly report to the President.

President : Shall we begin with Mr. David's report on the marketing of new perfume fragrances?

Mr. David : Thank you, Mr. President. I have some good and bad news. First, the good news is we already made one distributor sign the contract to sell our new perfumes. By next week, all contracts will be done. I already let my secretary communicate with these companies.

President : Very good. And for the bad news?

Mr. David : Well, it's not really that serious. The wholesalers complained that they only received 1,500 instead of the agreed 2,000 samples. Also, the lavender-scented samples were not shipped to them.

President : Please let your secretary inform immediately the production head for those concerns, Mr. David. We can't afford to lose any one of our partner firms.

Mr. David : Okay, sir.

President : All right. Let's have the report on budget by Ms. Veronica....

Making Business Reports

Comprehension Check

1. What is the report of Mr. David about?
2. Who will Mr. David inform about the problem?
3. What does the President told Mr. David to do with the problem?
4. Do you think making regular company reports is necessary? Why or why not?

III. LANGUAGE BOX

Make/Let someone do something

Make and **let** are two verbs that are followed by the base form of the main verb. **Make** means to cause or pressure someone to do something. **Let** means to allow something or give permission to someone to do something. Both verbs can be used in the past, present, and future forms. To form the negative, used the auxiliary verb **do**. The **formula** for both verbs is **make/let + object + base form of the main verb**.

The HR Manager **made** me **wear** the company uniform.

The company guard **doesn't** **let** me **come in** without wearing my ID.

The manager **will** **make** us **submit** the report on Friday.

!Look for make/let someone do something in the Dialogue Box!

IV. SAY IT!

You are the team leader of a company project and have to make a weekly report to the manager. The project went smoothly when suddenly the contractors made changes with the agreed plan. How would you report this to the manager without making the problem sound bad.



Making Arrangement



I. WARM-UP

Vocabulary

Match the words and phrases with their meanings.

A

1. team building
2. reservations
3. (to) book
4. details
5. shuttle
6. circulated
7. disburse

B

- a. to pay out for expenses
- b. activities for improving team performance in a business context
- c. to be distributed
- d. (to) arrange a place such as a hotel to have it or use it
- e. pieces of information about some things
- f. arrangements for something to be kept for you
- g. a plane, bus or train which makes frequent journeys between two places

II. DIALOGUE BOX

- Tom** : Anna, our team building is going to be this coming weekend. Have you made reservations already?
- Anna** : Yes, sir. In fact, I was able to book the cheapest hotel in town.
- Tom** : Good. Please tell us the details.
- Anna** : Sure. The hotel will provide the transportation. The shuttle will pick us at 7 in the morning. There will be welcome drinks and breakfast. And, we've got twin-sharing rooms. Other details on room assignment and activities will be circulated later.
- Tom** : Okay. By the way, please inform the accounting office so they can already disburse the money for this activity.

Comprehension Check

1. What activity is the company going to have?
2. Where is the activity going to be held?
3. Who is going to provide the transportation?
4. Do you think team buildings are important? Why? Why not?

Making Arrangement

III. LANGUAGE BOX

We use imperatives for different reasons, such as telling people what to do, giving instructions and advice, making recommendations and suggestions, and for making offers.

Examples:

1. **Come** and **sit** down, please.
 2. **Put** the coin in the slot and **press** the red button.
 3. **See** the doctor—it's the best thing.
 4. **Have** a bit more wine.
- The negative imperative uses don't (do not).

Examples:

1. **Don't** open the window—it's cold.
2. **Don't** ask her—she doesn't know.

Exercise:

Arrange the steps in making hotel reservations.

1. Call each hotel. Tell the guest-services operator the dates you will be lodging and your room requirements.
2. Reserve the room with your credit card.
3. Plan your arrival and departure dates.
4. Find two or three hotels in your price range.
5. Tell the operator about any discounts.
6. Find out what other services are included in the room rate. Is a hot breakfast included?
7. Compare room rates and services and book one of the hotel.

IV. SAY IT!

You are tasked to make arrangements with a hotel to house your company's 10th anniversary.

Guide Questions:

1. When is the party?
2. What time is it going to start?
3. How many people are going to be there?
4. What kinds of food would you want?
5. What would be the theme of the event?



Discussing Options



I. WARM-UP

Vocabulary

Match the words and expressions with their meanings.

A

1. fancy
2. fed up
3. crowded
4. unreliable
5. block
6. in the long run

B

- a. unhappy with something
- b. in the end
- c. to express surprise
- d. a small section of a city enclosed by neighboring streets
- e. full of people
- f. cannot be trusted to work well

II. DIALOGUE BOX

Tom : Anne! Fancy seeing you here. I didn't know you rode the subway.

Anne : I usually don't. It's just that I'm fed up with driving and paying so much for gas. And the buses are crowded and unreliable. So, I thought I'd give this a try.

Tom : I know what you mean. I started using the subway 2 years ago and it's wonderful. From the Scott Street Station, it's only a block and a half to our building and going home. The 52nd Street Stop is only 2 blocks from my apartment. When I was driving, I wasn't getting nearly as much exercise.

Anne : Exactly! Plus the subway's cheaper than gas in the long run and the trains leave every 15 minutes. So if I miss one, I don't have to wait long for another. So, did you say we have to get off at Scott Street?

Comprehension Check

1. Where does Tom meet Anne?
2. Why is Tom surprised to see Anne?
3. Does Anne usually use the subway?
4. Does Tom think using subway is better than driving a car? Why?

Discussing Options

III. LANGUAGE BOX

Much and Many are determiners. Much is used with uncountable nouns and Many is used with plural countable nouns.

- There isn't **much** sugar.
- I have **many** friends in America.

Much and Many are usually used in negative sentences and questions:

- We didn't have much luck today.
- There aren't many hotels in this city.
- Have you got much work to do?
- Do you know many people around here?

When **much** is used in affirmative sentences, it is preceded by **so**, **too** or **as**.

- There is so much work to be done.
- I think that a President has got too much responsibility.
- Drink as much water as possible.

IV. SAY IT!

Tim works in Human Resources for an international arts center. Her security staff need new uniforms. Imagine you are in Tim's security team, but you could not go to the meeting. Discuss with Tim some of the clothes that you prefer to wear as a uniform.

Question for further discussion:

1. What are the advantages and disadvantages of discussing options?



Expressing Opinions



I. WARM-UP

Vocabulary

Match the words with their meanings.

A	B
1. boring	a. opposite of what has been done
2. routine	b. to feel sad
3. repetitive	c. describe actions done many times
4. bored	d. describe someone or something that is uninteresting
5. depressed	e. usual series of things done at a particular time
6. reverse	f. tired because of a loss of interest in something

II. DIALOGUE BOX

- Tom** : I think my job is boring.
- Mary** : Oh, really? Why do you say that?
- Tom** : Well, I always do the same work routine everyday: check the schedules, prepare reports, call people, file papers....
- Mary** : Yeah, it does sound repetitive but that's your kind of job. When you are bored, you get depressed. And that's not good. I think finding new ways to make it exciting will be very good for you.
- Tom** : How? Do you have something in mind?
- Mary** : I think you should do the reverse.
- Tom** : That is very interesting. But do you think it will work?
- Mary** : Well, you can try or start looking for a new job.

Comprehension Check

1. Why does Tom think he's job is boring?
2. What does Mary suggest Tom to do?
3. Do you think Mary's suggestion is effective? Why or why not?
4. What do you think Tom should do?

Expressing Opinions

III. LANGUAGE BOX

Present Participial Adjective -ING and Past Participial Adjective -ED

Present participial adjectives -ING describes the source (cause) of feeling or emotion.

- The lecture was boring.
- The announcement on salary increase is exciting.

Past Participial adjective -ED describes the receiver of the feeling or emotion.

- I am bored with the lecture.
- He is excited about the announcement on salary increase.

!Look for the present and past participial -ING and -ED forms in the Dialogue Box!

IV. SAY IT!

Your company wants to start using email advertising to promote and make updates on company products. Do you think it will be useful and effective? What do you think are the advantages and disadvantages of this promotional design? Give your opinion on this matter.

